

The Evolution of REALTOR® Organizations in Mohave County

Before October of 2006

Bullhead City /
Mohave Valley
Association of
REALTORS®

BH Association MLS
(Flex MLS)

Kingman /
Golden Valley
Association of
REALTORS®

KG Association MLS
(Paragon MLS)

Lake Havasu
Association of
REALTORS®

LH Association MLS
(Paragon MLS)

Three SEPARATE REALTOR® Associations with three SEPARATE Multiple Listing Services (MLS) existed in Mohave County. Each Association had its own Physical Location, Board of Directors, Committees, Association Executive and Support Staff, REALTOR® Dues Structure, Bylaws, MLS Rules & Regulations, Policy Statements and electronic lockbox system.

BH Association MLS

KG Association MLS

LH Association MLS

In an effort to reduce the work and expenses as well as improve the efficiency and data knowledge base of each Association's respective membership, the three entities began investigating the establishment of a SEPARATE corporation which would encompass the MLS data from all three entities into one single database and system, thus the creation of a Regional MLS.

This SEPARATE corporation would be wholly owned in equal shares by each of the three "Shareholder" Associations. Each shareholder would be provided three seats on the Board of Directors of this new corporation to serve as representatives of the shareholder. This Board of Directors would govern the corporation like the Board of Directors of any other corporation.

Western Arizona
REALTOR® Data Exchange,
Inc. (WARDEX)

Board of Directors



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Three SEPARATE REALTOR® Associations still exist in Mohave County; however, each Association is now a Shareholder in WARDEX, an Arizona Corporation which operates a Regional MLS.

Bullhead City /
Mohave Valley
Association of
REALTORS®

Kingman /
Golden Valley
Association of
REALTORS®

Lake Havasu
Association of
REALTORS®

Western Arizona
REALTOR® Data
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Board of Directors



Each SEPARATE Association still has its own Physical Location, Board of Directors, Committees, Association Executive and Support Staff, REALTOR® Dues Structure, Bylaws, Policy Statements and electronic

WARDEX has its own Physical Location, Board of Directors, Committees, Support Staff, System Fees & Fines Structure, Bylaws, Policy Statements and Rules & Regulations.

The Associations do not “run” WARDEX; rather, the Board of Directors of WARDEX is responsible for its management and administration. Conversely, the Associations are not “run” by WARDEX but by their respective Boards of Directors.

FREQUENTLY ASKED QUESTION ...

Q: What’s the difference between WARDEX, MarketLinx and InnoVia?

A: WARDEX is the acronym for the name of the Corporation (Western Arizona REALTOR® Data Exchange, Inc.) established to manage the Regional MLS in our area. WARDEX contracted with MarketLinx, the parent company of our MLS software, to provide us with our software/MLS platform which is called InnoVia.

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|----------------|-----------------------|---------|---------------|
| An analogy ... | BH Association Office | is like | WARDEX Office |
| | General Electric | is like | MarketLinx |
| | Supra | is like | InnoVia |